

Financial Statements
December 31, 2021 and 2020

# Clay-Union Electric Corporation



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# **Independent Auditor's Report**

The Board of Directors Clay-Union Electric Corporation Vermillion, South Dakota

### **Report on the Audit of the Financial Statements**

# **Opinion**

We have audited the financial statements of Clay-Union Electric Corporation, which comprise the balance sheets as of December 31, 2021 and 2020, and the related statements of operations, equities, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Clay-Union Electric Corporation as of December 31, 2021 and 2020, and the results of its operations and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Clay-Union Electric Corporation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt Clay-Union Electric Corporation's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Clay-Union Electric Corporation's internal control. Accordingly,
  no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Clay-Union Electric Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

# **Report on Supplemental Information**

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

# Report Issued in Accordance with Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated April 19, 2022 on our consideration of Clay-Union Electric Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. Those reports are an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Clay-Union Electric Corporation's internal control over financial reporting and compliance.

# **Report on Other Legal and Regulatory Requirements**

In accordance with the Rural Utility Service's requirements set forth in 7 CFR Part 1773, we have also issued a report dated April 19, 2022, on our consideration of Clay-Union Electric Corporation's compliance with aspects of contractual agreements and regulatory requirements for electric borrowers. The purpose of that report is to describe the scope of our testing of compliance and the results of that testing, and not directed primarily toward obtaining knowledge of noncompliance. That report is an integral part of procedures performed in accordance with Rural Utility Service's requirements in considering Clay-Union Electric Corporation's compliance with certain regulatory requirements.

Sioux Falls, South Dakota

Esde Saelly LLP

April 19, 2022

	2021	2020
Assets		
Electric Plant In service Under construction Total electric plant Less accumulated depreciation	\$ 35,115,008 108,849 35,223,857 10,950,634	\$ 33,877,961 8,409 33,886,370 10,234,258
Electric plant - net	24,273,223	23,652,112
Other Property and Investments Investments in associated companies Other special funds - rate stabilization Other investments  Total other property and investments	6,189,630 965,000 81,864 7,236,494	5,981,615 895,000 80,294 6,956,909
Current Assets Cash and cash equivalents Temporary cash investments Accounts receivable, net Material and supplies Prepayments	1,880,649 2,813,344 801,024 731,536 36,600	1,014,859 970,990 785,052 549,617 47,203
Total current assets	6,263,153	3,367,721
Deferred Debits	523,091	371,424
	\$ 38,295,961	\$ 34,348,166

Equities and Liabilities	2021	2020
Equities	4	4 44000
Memberships Patrona and parital	\$ 14,410	\$ 14,230
Patronage capital Other equities	13,351,277 3,638,522	13,194,224 3,464,818
Other equities	3,030,322	3,404,616
Total equities	17,004,209	16,673,272
•		
Long-Term Debt, Less Current Maturities	17,774,479	14,297,670
Destruction and Description	1.10.2.11	420.750
Postretirement Benefits	140,341	128,758
Current Liabilities		
Current maturities of long-term debt	660,000	539,000
Accounts payable	1,026,636	1,115,062
Customer deposits	159,902	149,722
Accrued taxes, other	203,932	198,949
Other current liabilities	317,311	305,554
Total august liabilities	2 267 701	2 200 207
Total current liabilities	2,367,781	2,308,287
Deferred Credits	1,009,151	940,179
	\$ 38,295,961	\$ 34,348,166

		2021	2020
Operating Revenues	\$	8,626,686	\$ 8,279,596
Operating Expenses			
Cost of power		4,995,682	4,757,506
Distribution - operations		631,670	575,831
Distribution - maintenance		241,752	313,138
Customer accounts		179,408	177,900
Customer service		155,171	143,487
Administrative and general		699,931	633,514
Depreciation		970,947	931,366
Taxes		126,994	123,816
Interest on long-term debt		538,506	567,333
Other		9,969	 14,639
Total operating expenses		8,550,030	 8,238,530
Operating Margin Before Capital Credits		76,656	41,066
Generation and Transmission and			
Other Cooperative Capital Credits		365,651	 396,929
Net Operating Margin		442,307	 437,995
Nonoperating Margin			
Interest income		43,803	145,899
Merchandising, net of costs (2021 - \$305,826; 2020 - \$218,974)		21,038	973
Gain on sale of assets	_	3,627	 2,942
Total nonoperating margin		68,468	 149,814
Net Margin	\$	510,775	\$ 587,809

	Memberships		Patronag Assigned	Patronage Capital Assigned Assignable		Other Equities	Total Equities
Balance - January 1, 2020	\$	14,180	\$ 12,333,699	\$	677,119	\$ 3,434,227	\$ 16,459,225
Assign prior year net margin		-	677,119		(677,119)	-	-
Net margin		-	-		587,809	-	587,809
Retirement of capital credits		-	(404,403)		-	30,561	(373,842)
Memberships and other		50				30	80
Balance - December 31, 2020		14,230	12,606,415		587,809	3,464,818	16,673,272
Assign prior year net margin		-	587,809		(587,809)	-	-
Net margin		-	-		510,775	-	510,775
Retirement of capital credits		-	(353,722)		-	173,709	(180,013)
Memberships and other		180				(5)	175
Balance - December 31, 2021	\$	14,410	\$ 12,840,502	\$	510,775	\$ 3,638,522	\$ 17,004,209

	2021	2020
Operating Activities  Net margin  Adjustments to reconcile net margin	\$ 510,775	\$ 587,809
to net cash from operating activities  Depreciation  General and transmission and other capital credits	1,133,433	1,086,128
Noncash allocations Cash retirements received Amortization of prepayment of pension costs Gain on sale of assets	(365,651) 157,636 29,535	(396,929) 312,205 29,535 (2,942)
Interest earned on cushion of credit Revenue deferred - margin stabilization plan Change in assets and liabilities	(3,627) (9,353) 70,000	(97,457) 250,000
Accounts receivable Prepayments Deferred debits Accounts payable Customer deposits Accrued taxes, other Other current and long-term liabilities	(15,972) (18,932) (151,667) (88,426) 10,180 4,983 (47,688)	67,032 (18,891) 38,377 130,835 3,943 (2,716) 33,774
Net Cash from Operating Activities	 1,215,226	 2,020,703
Investing Activities Electric plant additions, net Purchase of temporary cash investments Maturities of temporary cash investments Other changes in investments Change in material and supplies	(1,750,917) (5,400,000) 3,560,000 (3,924) (181,919)	(1,840,819) (1,650,000) 1,500,000 (13,551) 72,040
Net Cash used for Investing Activities	 (3,776,760)	 (1,932,330)
Financing Activities Advances on long-term debt - mortgage notes Principal payments on long-term debt - mortgage notes Change in other long-term debt Patronage capital retirements Change in memberships and other	3,900,000 (278,895) (13,943) (180,013) 175	1,500,000 (569,547) 25,906 (373,842) 80
Net Cash from Financing Activities	3,427,324	 582,597
Net Change in Cash and Cash Equivalents	865,790	670,970
Cash and Cash Equivalents, Beginning of Year	1,014,859	343,889
Cash and Cash Equivalents, End of Year	\$ 1,880,649	\$ 1,014,859
Supplemental Disclosure of Cash Flow Information Cash payments for interest on long-term debt	\$ 539,274	\$ 568,202

# Note 1 - Summary of Significant Accounting Policies

#### General

Clay-Union Electric Corporation (the Corporation) is subject to the accounting and reporting rules and regulations of Rural Utilities Service (RUS). The Corporation follows the Federal Energy Regulatory Commission's Uniform System of Accounts prescribed for Class A and B Electric Utilities as modified by RUS.

Rates charged to customers are established by the Board of Directors.

# **Electric Plant and Retirements**

Electric plant is stated at cost. The cost of additions to electric plant includes contracted work, direct labor and materials and allocable overheads. When units of property are retired, sold or otherwise disposed of in the ordinary course of business, their average book cost less net salvage is charged to accumulated depreciation. Repairs and the replacement and renewal of items determined to be less than units of property are charged to maintenance expense.

# **Recoverability of Long-Lived Assets**

The Corporation reviews its long-lived assets whenever events or changes in circumstances indicate the carrying amount of the asset may not be recoverable. If a review indicates that the carrying value of such asset is not recoverable as determined based on projected undiscounted cash flows related to the asset over its remaining life, the Corporation would determine whether an impairment loss should be recognized. Management has determined that no impairment exists at December 31, 2021 and 2020.

# Depreciation

Depreciation of distribution plant is computed by applying composite rates to the monthly balance for all classes of distribution plant. Composite depreciation rates include cost of removal and salvage factors which are recognized as an offset to accumulated depreciation when plant is retired. Transportation equipment and other general plant assets, which are depreciated using the straight-line method over the estimated useful lives of the assets.

# **Cash and Cash Equivalents**

For purposes of reporting cash flows, the Corporation considers all short-term investments with an original maturity of three months or less to be cash equivalents.

#### **Accounts Receivable**

The Corporation's revenue contracts provide it with the unconditional right to consideration upon delivery of electricity to its customers; therefore, a receivable is recognized in the period the Corporation provides energy to its customers. The unconditional right to consideration is represented by contract receivables which are presented on the balance sheet as accounts receivable. Accounts receivable are uncollateralized customer obligations due under terms established by the Board of Directors. Past due balances are subject to disconnection of service.

The carrying amount of accounts receivable is reduced by an amount that reflects management's best estimate of amounts that will not be collected. Management individually reviews all notes receivable and accounts receivable balances that exceed 90 days from invoice date, and based on an assessment of current creditworthiness, estimates the portion, if any, of the balance that will not be collected. The allowance for uncollectible accounts was \$13,452 and \$12,030 as of December 31, 2021 and 2020, respectively.

The Corporation requires deposits from new customers upon initiation of service. The deposits are applied to the final customer billing if service is terminated. These deposits are recognized as a contract liability as customer deposits on the balance sheets.

The beginning and ending balances for customer accounts receivable, net of allowances for doubtful accounts, and contract liabilities were as follows for the years ended December 31, 2021 and 2020:

	Dec	ember 31, 2021	Dec	ember 31, 2020	Ja	nuary 1, 2020
Customer accounts receivable, net	\$	772,924	\$	767,692	\$	850,760
Contract liabilities - customer deposits	\$	159,902	\$	149,722	\$	145,779

# **Investments in Associated Companies**

The Corporation's investments in associated companies, other than National Rural Utilities Cooperative Finance Corporation (CFC) certificates, are accounted for as equity securities. The Corporation has determined that these investments do not have a readily determinable fair value. Investments in other cooperatives are recorded at the Corporation's share of allocated patronage capital and the other investments are recorded at cost. These investments are assessed for impairment, if any, and adjusted for changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. The Corporation has not identified any impairments and there has not been observable price changes during the years ended December 31, 2021 and 2020.

Capital term certificates are a condition of loans from CFC. CFC certificates and member capital securities are debt securities and are accounted for at amortized cost, net of any impairment.

#### **Fair Value Measurements**

The Corporation has determined the fair value of certain assets and liabilities in accordance with the provisions of Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, which provides a framework for measuring fair value under generally accepted accounting principles

ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820 requires that valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs. ASC 820 also establishes a fair value hierarchy, which prioritizes the valuation inputs into three broad levels.

Level 1 inputs consist of quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the related asset or liability. Level 3 inputs are unobservable inputs related to the asset or liability. The Corporation's policy is to recognize significant transfers between levels on the date of the transfer.

# **Material and Supplies**

Materials and supplies are stated at the lower of average cost or market, except for inventory held for resale which is stated at the lower of actual cost or net realizable value.

# **Patronage Capital**

Amounts received from the furnishing of electric energy in excess of operating costs and expenses are assigned to patrons on a patronage basis. All other amounts received by the Corporation from its operations in excess of costs and expenses may be allocated to patrons on a patronage basis, offset against current or prior losses or retained as unallocated equity. Certain amounts of nonoperating income are not allocated to patrons.

# **Revenue Recognition**

The Corporation accounts for customer revenues under Accounting Standards Codification (ASC) 606, Revenue from Contracts with Customers. The following table depicts revenues by timing of revenue recognition and type of revenue for the years ended December 31, 2021 and 2020, respectively:

	2021	2020
Electric revenues (transferred over time) Merchandising revenues (transferred at a point in time)	\$ 8,626,686 326,864	\$ 8,279,596 219,947
Revenue from contracts with customers	\$ 8,953,550	\$ 8,499,543

Electric revenues are shown net of the effect of the change in the rate stabilization plan (Note 3) totaling \$70,000 and \$250,000 for the years ended December 31, 2021 and 2020, respectively.

#### Electric Revenue

The Corporation's performance obligation related to the sale of energy is satisfied as energy is delivered to customers; therefore, revenue from the delivery of energy is recognized over time as energy is delivered to the customers. The Corporation reads customer meters at the end of each month; accordingly, revenue is recorded through the end of each accounting period.

# Merchandising Revenue

The Corporation's performance obligation related to merchandising and electrical services are satisfied at the point in time when projects have been completed; therefore, revenue is recorded upon the completion of the service at a point in time.

#### **Power Costs**

The monthly billings from the wholesale power supplier, which are for power costs to the end of the month, are reflected in the accounts.

#### **Pension Plan**

The policy is to fund normal pension costs as accrued.

### **Income Taxes**

The Corporation is exempt from income taxes under Section 501(c)(12) of the Internal Revenue Code and is annually required to file a Return of Organization Exempt Income from Income Tax (Form 990) with the IRS. In addition, the Corporation is subject to income tax on net income that is derived from business activities that are unrelated to its purpose. The Corporation files an Exempt Organization Business Income Tax Return (Form 990T) with the IRS to report its unrelated business taxable income.

The Corporation believes it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the financial statements. The Corporation would recognize future accrued interest and penalties related to unrecognized tax benefits in income tax expense if such interest and penalties are incurred.

# **Sales Taxes**

The Corporation has customers in South Dakota and its municipalities in which those governmental units impose a sales tax on certain sales. The Corporation collects those sales taxes from its customers and remits the entire amount to the various governmental units. The Corporation's accounting policy is to exclude the tax collected and remitted from revenue and cost of revenue.

# **Accounting Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# **Business Credit Risk**

The Corporation provides electric energy on account to its members located in southeastern South Dakota.

The Corporation maintains its cash balances with financial institutions in South Dakota. At times during the year, the Corporation's balances exceeded the insurance limits of the Federal Deposit Insurance Corporation.

# Regulation

The Corporation's accounting policies and the accompanying financial statements conform to generally accepted accounting principles applicable to rate-regulated enterprises and reflect the effects of the ratemaking process.

As a result of the ratemaking process, the Corporation applies ASC (ASC) 980, Regulated Operations. The application of generally accepted accounting principles by the Corporation differs in certain respects from the application by non-regulated businesses as a result of applying ASC 980. Such differences generally relate to the time at which certain items enter into the determination of net margins in order to follow the principle of matching costs and revenues.

#### Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on net margin or equities.

# **Subsequent Events**

The Corporation has evaluated subsequent events through April 19, 2022, the date which the financial statements were available to be issued.

### Note 2 - Electric Plant

	Depreciation Rates	2021	2020
Distribution plant General plant Intangible plant Electric plant in service Construction work in progress	2.9 - 6.67% 2.8 - 15%	\$ 32,307,312 2,805,725 1,971 35,115,008 108,849	\$ 31,136,242 2,739,748 1,971 33,877,961 8,409
Total electric plant		\$ 35,223,857	\$ 33,886,370

# Note 3 - Other Special Funds/Rate Stabilization Reserve

The Board of Directors established a rate stabilization plan in 1989. The purpose of the plan is to stabilize the effect that extreme weather conditions have on cash flows and net margins generated by the Corporation's rate structure. Under this plan, all revenues collected in excess of that needed to achieve a targeted modified times interest earned rate (modified TIER) of 1.25 to 1.5 are recorded as a deferred credit. The amount deferred is amortized into revenue in the following year. The Board has established a policy whereby the cash equivalent of any deferred income will be segregated in a special fund until it is subsequently amortized into revenue.

Deferred revenues are reflected in the balance sheet as deferred credits (Note 13) and are to be amortized to revenue in the following year. The Corporation decreased revenues by \$70,000 and \$250,000 during the years ended December 31, 2021 and 2020, respectively related to the plan. The Corporation has set aside temporary cash investment reserves equal to the deferred electric revenues at the end of each year to fund the plan.

# Note 4 - Investments in Associated Companies

	2021	2020
Patronage capital credits East River Electric Power Cooperative, Inc. Federated Rural Electric Insurance Corp. Rural Electric Supply Cooperative National Rural Utilities Cooperative Finance Corporation National Rural Telecommunications Cooperative CoBank CRC	\$ 5,409,062 75,572 5,782 113,083 2,402 9,990 53,647 5,669,538	\$ 5,204,144 71,927 3,948 54,916 19,492 104,232 2,864 5,461,523
National Rural Utilities Cooperative Finance Corporation Loan term certificates - maturities 10/1/2025-2030; interest rate 3.0% Capital term certificates - maturities 10/1/2070-2080; interest rate 5.0% Member capital securities - first call date 3/10/2024; maturity date 3/10/2044; interest rate 5.0%	75,650 268,842 130,000 474,492	75,650 268,842 130,000 474,492
Rural Electric Economic Development, Inc.	40,000	40,000
Other	5,600	5,600
Total investments in associated companies	\$ 6,189,630	\$ 5,981,615
Note 5 - Other Investments		
	2021	2020
Energy resource conservation and other loans; 5-7 year maturities; 5% interest Other	\$ 69,214 12,650	\$ 67,644 12,650
Total other investments	\$ 81,864	\$ 80,294

Note 6 -	Cash	and	Cash	Equivalents	s
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	2021			2020
Cash on hand Cash in checking	\$	200 1,880,449	\$	200 1,014,659
Total cash and cash equivalents	\$	1,880,649	\$	1,014,859

# Note 7 - Temporary Cash Investments

	2021	_	2020	
CFC select notes CFC funds - other	\$ - 2,813,344	Ψ.	645,000 325,990	
Total temporary cash investments	\$ 2,813,344	\$	970,990	

The CFC investments held as of December 31, 2021 accrue interest at .06% and mature during 2022.

# Note 8 - Deferred Debits

	2021		2020		
Preliminary survey costs Prepayment of pension costs Land held for future use Jobs in progress and clearing accounts	\$	1,790 329,805 190,857 639	\$	11,281 359,339 - 804	
Total deferred debits	\$	523,091	\$	371,424	

# Note 9 - Patronage Capital

	2021	2020	
Assignable	\$ 510,775	\$ 587,809	
Assigned to date	18,286,949	17,699,140	
	18,797,724	18,286,949	
Retired to date	5,446,447	5,092,725	
Total patronage capital	\$ 13,351,277	\$ 13,194,224	

The mortgage provisions restrict the retirement of patronage capital unless, after retirement, the capital of the Corporation equals at least 30% of the total assets of the Corporation provided however, that retirements can be made if such distributions do not exceed 25% of the preceding year's margins. No distribution can be made if there is unpaid, when due, any installments of principal or interest on the notes.

# Note 10 - Other Equities

	 2021	 2020
Retired capital credits - gain Unallocated nonoperating margins Donated capital	\$ 1,425,228 2,179,242 34,052	\$ 1,251,519 2,179,242 34,057
Total other equities	\$ 3,638,522	\$ 3,464,818

# Note 11 - Long-Term Debt

	2021	2020
Rural Utilities Service (RUS) mortgage notes 3.00% note due in monthly installments through 2039 Federal Financing Bank (FFB) mortgage notes	\$ 666,393	\$ 696,007
2.59% - 3.63% notes due in quarterly installments through 2042 2.19% - 3.02% notes due in quarterly installments through 2047	2,594,701 5,394,949	2,676,163 5,535,543
1.58% - 2.39% notes due in quarterly installments through 2052 Advance payments	6,274,976	2,485,956 (309,449)
Navance payments	14,931,019	11,084,220
National Rural Utilities Cooperative Finance Corporation (CFC) mortgage notes		
4.45% - 5.20% notes due in quarterly installments through 2038	982,270	1,019,182
CoBank, ACB mortgage notes		
4.47% note due in monthly installments through 2030	772,441	843,021
4.39% note due in monthly installments through 2029 4.77% note due in monthly installments through 2036	799,586 878,034	884,512 920,663
, <b>,,,</b>	2,450,061	2,648,196
East River Electric Power Cooperative, Inc.		
5.00% notes due in monthly installments over 5-7 years	71,129	85,072
Total long-term debt Less current maturities	18,434,479 (660,000)	14,836,670 (539,000)
Long-term debt, less current maturities	\$ 17,774,479	\$ 14,297,670

Substantially all assets are pledged as security on the mortgage notes. Certain loans are subject to repricing.

Estimated principal repayments on the above debt for the next five years will be as follows:

2022	\$ 660,000
2023	689,000
2024	723,000
2025	737,000
2026	762,000

All loan funds advanced by RUS and FFB are deposited in a special trust bank account, the disbursements from which are restricted by the provisions of the loan agreement to purposes approved by RUS. There was \$1,270,000 in unadvanced loan funds available from FFB at December 31, 2021.

The mortgage provisions restrict the Corporation's debt limit to \$25,000,000.

Long-term debt agreements contain certain financial and other covenants including a restriction on dividends and redemptions of equity capital. Management believes the Corporation is in compliance with all debt covenants as of December 31, 2021 and 2020.

# Note 12 - Line-of-Credit

An unsecured perpetual line-of-credit agreement has been executed with the National Rural Utilities Cooperative Finance Corporation providing the Corporation with short-term loans in the total amount of \$1,000,000 on a revolving basis. Interest on unpaid principal is payable quarterly at rates established by CFC, which are not to exceed the lowest prime rate as published in the "Money Rates" column of "The Wall Street Journal" plus 1% per annum or such lesser total rate as may be fixed by CFC. There were no outstanding balances on this line-of-credit at December 31, 2021 and 2020. The interest rate on the line-of-credit at was 2.45% as of December 31, 2021 and 2020.

# Note 13 - Deferred Credits

		 2020		
Rate stabilization plan (Note 3) Special equipment installation costs	\$	965,000 44,151	\$ 895,000 45,179	
Total deferred credits	\$	1,009,151	\$ 940,179	

# Note 14 - Pension and Retirement Plans

#### **Pension Plan**

The Corporation participates in the National Rural Electric Cooperative Association (NRECA) Retirement Security Plan (RS Plan), which is a defined benefit pension plan intended to be qualified under Section 401 and tax-exempt under Section 501(a) of the Internal Revenue Code. The Plan is a multiemployer plan under accounting standards. The plan sponsor's Employer Identification Number is 53-0116145 and the Plan Number is 333.

A unique characteristic of a multiemployer plan compared to a single employer plan is that all plan assets are available to pay benefits of any plan participant. Separate asset accounts are not maintained for participating employers. This means that assets contributed by one employer may be used to provide benefits to employees of other participating employers.

The Corporation's contributions to the RS Plan in 2021 and in 2020 represented less than 5 percent of the total contributions made to the plan by all participating employers. The Corporation made normal contributions to the plan of approximately \$226,000 in 2021 and \$212,000 in 2020. There have been no significant changes that affect the comparability of 2021 and 2020 contributions.

In February 2013, the Corporation made an accelerated funding payment of \$590,695 under NRECA's RS Plan voluntary prepayment option. Participation in the RS Plan prepayment option will reduce the Corporation's RS Plan billing rates by approximately 25% effective April 1, 2013, lower ongoing contributions and minimize the likelihood and impact of any future Deficit Reduction Contributions. The prepayment is included in deferred charges and will be expensed over 20 years. The payment was financed by a loan from CoBank that was paid off in 2020.

For the RS Plan, a "zone status" determination is not required, and therefore not determined, under the Pension Protection Act (PPA) of 2006. In addition, the accumulated benefit obligations and plan assets are not determined or allocated separately by individual employer. In total, the Retirement Security Plan was over 80 percent funded on January 1, 2021 and January 1, 2020 based on the PPA funding target and PPA actuarial value of assets on those dates. Because the provisions of the PPA do not apply to the RS Plan, funding improvement plans, and surcharges are not applicable. Future contribution requirements are determined each year as part of the actuarial valuation of the plan and may change as a result of plan experience.

# **Defined Contribution Plan**

The Corporation also participates in the NRECA SelectRE Pension Plan, which is a defined contribution, multi-employer plan qualified under Section 401(k) of the Internal Revenue Code. Participants are not required to make contributions but may elect to contribute a percentage of their salary, subject to IRS maximum limitations. The Corporation contributes 3% of each employee's base wages under the plan. The Corporation also contributes an additional 50% of the current RS contribution rate to employees with over 30 years of service. The Corporation's SelectRE pension expense was approximately \$90,000 and \$79,000 for the years ended December 31, 2021 and 2020, respectively.

### Note 15 - Postretirement Benefits

The Corporation sponsors a defined postretirement plan relating to health insurance premiums. The Corporation will pay 50% of the retiree's monthly postretirement health insurance premium (giving effect for Medicare contributions) for 3 years or until the retiree reaches 65 years of age, whichever occurs first.

The Corporation follows the provisions of FASB Accounting Standards Codification Topic ASC 715, Compensation – Retirement Benefits. This Statement requires the Corporation to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its statements of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. As of December 31, 2021, the Corporation's plan has no unamortized prior service transition costs or actuarial gains and losses not recognized in the financial statements.

A summary of the accumulated postretirement benefit obligation as of December 31, 2021 and 2020, is as follows:

		 2020	
Accumulated postretirement benefit obligation Fully eligible active plan participants Other active plan participants	\$	87,129 53,212	\$ 70,302 58,456
	\$	140,341	\$ 128,758
Net postretirement obligation cost	\$	7,410	\$ 11,435

The Corporation has estimated that the annual increase in per capita cost of applicable health care benefits for current employees will be approximately 5%. This assumption has an effect on the amounts reported. To illustrate, increasing the assumed health care trend rate by 1 percentage point in each year would increase the accumulated postretirement benefit obligation as of December 31, 2021, by approximately \$2,513. The discount rate used in determining the accumulated postretirement benefit obligation was 4.75%.

# Note 16 - Commitments

# **Wholesale Power Agreement**

The Corporation is committed under a long-term wholesale power agreement whereby it is to purchase its electric power and energy requirements from East River Electric Power Cooperative, Inc. until December 31, 2075. The rates paid are subject to periodic review.

# **Note 17 - Related Party Transactions**

The Corporation is a member of and purchases its wholesale power from East River Electric Power Cooperative, Inc. Following is a summary of material transactions with East River Electric Power Cooperative, Inc. for the years ended December 31, 2021 and 2020.

	2021			2020		
Purchase of wholesale power	\$	4,995,682	\$	4,757,506		
Accounts payable for purchased power at December 31	\$	458,123	\$	465,274		
Notes payable at December 31	\$	71,129	\$	85,072		
Accumulated patronage capital credit allocations	\$	5,409,062	\$	5,204,144		
Capital credit payments received	\$	118,573	\$	270,826		
Capital credit allocations recorded	\$	323,491	\$	353,676		

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Supplemental Information December 31, 2021 and 2020

# Clay-Union Electric Corporation

# Clay-Union Electric Corporation Directors, Officers and Management December 31, 2021

<u>Name</u> <u>Position</u>

Tom Larsen President

Chris Kinney Vice President

Jim Ryken Secretary

Mike Slattery Treasurer

Gary Glover Assistant Secretary

Chris Larson General Manager

		Principal	Principal	Net Ob	ligations
Note and Date		Amount	Payments	2021	2020
RUS					
RET-8-5 (3.00%)	1/2/2004	1,000,000	333,607	666,393	696,007
FFB					
FFB-1-1 (3.633%)	9/30/2008	3,000,000	689,877	2,310,123	2,381,574
FFB-1-2 (2.594%)	9/30/2008	390,000	105,422	284,578	294,589
FFB-2-1 (2.851%)	3/1/2013	500,000	70,709	429,291	440,189
FFB-2-4 (3.018%)	3/1/2013	250,000	34,454	215,546	220,878
FFB-2-5 (2.188%)	3/1/2013	500,000	79,072	420,928	432,749
FFB-2-6 (2.810%)	3/1/2013	400,000	56,362	343,638	352,417
FFB-2-7 (2.576%)	3/1/2013	500,000	63,039	436,961	448,532
FFB-2-8 (2.247%)	3/1/2013	500,000	63,119	436,881	449,042
FFB-2-9 (2.823%)	3/1/2013	500,000	51,836	448,164	459,590
FFB-2-10 (2.726%)	3/1/2013	500,000	50,247	449,753	461,393
FFB-2-11 (2.763%)	3/1/2013	2,421,000	207,213	2,213,787	2,270,753
FFB-3-1 (2.386%)	11/1/2018	1,000,000	25,940	974,060	994,862
FFB-3-2 (1.580%)	3/2/2020	1,500,000	44,827	1,455,173	1,491,094
FFB-3-3 (1.5930%)	1/8/2021	3,000,000	54,257	2,945,743	-
FFB-3-4 (1.803%)	12/10/2021	900,000		900,000	
Total FFB		15,861,000	1,596,374	14,264,626	10,697,662
Less Advance Payments					(309,449)
Total RUS & FFB		16,861,000	1,929,981	14,931,019	11,084,220
CFC					
9013001 (4.45%)	1/2/2009	500,000	155,684	344,316	357,601
9013002 (5.20%)	1/2/2009	500,000	145,963	354,037	366,709
9013003 (4.45%)	1/2/2009	405,000	121,083	283,917	294,872
Total CFC		1,405,000	422,730	982,270	1,019,182
CoBank					
RI0936T02 (4.47%)	10/25/2010	1,407,111	634,670	772,441	843,021
RI0936T03 (4.39%)	10/25/2010	1,548,540	748,954	799,586	884,512
RI0936T04 (4.77%)	10/25/2010	1,253,768	375,734	878,034	920,663
Total CoBank		4,209,419	1,759,358	2,450,061	2,648,196
East River (5.00%)		91,468	20,339	71,129	85,072
Total long-term de	ebt	\$ 22,566,887	\$ 4,132,408	\$ 18,434,479	\$ 14,836,670

	2021	2021 2020 201		2019	)	2018	2017			
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Operating Revenues	\$ 8,626,686	100.00%	\$ 8,279,596	100.00%	\$ 8,711,005	100.00%	\$ 8,452,176	100.00%	\$ 8,324,280	100.00%
Operating Expenses										
Cost of power	4,995,682	57.91	4,757,506	57.46	5,041,390	57.87	4,953,386	58.60	4,965,542	59.65
Distribution-operations	631,670	7.32	575,831	6.95	699,230	8.03	599,078	7.09	634,230	7.62
Distribution-maintenance	241,752	2.80	313,138	3.78	277,609	3.19	304,851	3.61	280,584	3.37
Customer accounts	179,408	2.08	177,900	2.15	174,576	2.00	156,174	1.85	156,162	1.88
Customer service	155,171	1.80	143,487	1.73	139,178	1.60	128,449	1.52	175,023	2.10
Administrative and general	699,931	8.11	633,514	7.65	664,702	7.63	640,886	7.58	609,145	7.32
Depreciation	970,947	11.26	931,366	11.25	898,109	10.31	854,347	10.11	824,361	9.90
Taxes	126,994	1.47	123,816	1.50	123,562	1.42	122,806	1.45	121,759	1.46
Interest on long-term debt	538,506	6.24	567,333	6.85	635,493	7.30	643,322	7.61	585,037	7.03
Other	9,969	0.12	14,639	0.18	10,959	0.13	16,498	0.20	8,364	0.10
Total operating expenses	8,550,030	99.11	8,238,530	99.50	8,664,808	99.47	8,419,797	99.62	8,360,207	100.43
Operating Margin (Loss) Before Capital Credits	76,656	0.89	41,066	0.50	46,197	0.53	32,379	0.38	(35,927)	(0.43)
Generation and Transmission and Other Cooperative Capital Credits	365,651	4.24	396,929	4.79	358,042	4.11	815,217	9.65	380,545	4.57
Net Operating Margin	442,307	5.13%	437,995	5.29%	404,239	4.64%	847,596	10.03%	344,618	4.14%
Nonoperating Margin	68,468		149,814		272,880		270,440		368,288	
Net Margin	\$ 510,775		\$ 587,809		\$ 677,119		\$ 1,118,036		\$ 712,906	



Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

The Board of Directors Clay-Union Electric Corporation Vermillion, South Dakota

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Clay-Union Electric Corporation, which comprise the balance sheet as of December 31, 2021, and the related statements of operations, equities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 19, 2022.

# **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Clay-Union Electric Corporation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Clay-Union Electric Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of Clay-Union Electric Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We identified certain deficiencies in internal control, described in the accompanying Schedule of Audit Findings as Finding 2021-001 and 2021-002, that we consider to be significant deficiencies.

# **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Clay-Union Electric Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Clay-Union Electric Corporation's Response to Findings**

Government Auditing Standards requires the auditor to perform limited procedures on Clay-Union Electric Corporation's response to the findings identified in our audit and described in the accompanying Schedule of Audit Findings. Clay-Union Electric Corporation's response was not subjected to the other auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on the response.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Sioux Falls, South Dakota

Esde Saelly LLP

April 19, 2022

# Finding 2021-001 - Preparation of Full Disclosure Financial Statements

Criteria: Proper controls over financial reporting include the ability to prepare financial statements with accompanying notes to the financial statements.

Condition: The Corporation does not have an internal control system designed to provide for the preparation of the full disclosure financial statements being audited. As auditors, we were requested to draft the financial statements and accompanying notes to the financial statements.

Cause: The Corporation has limited staff. They cannot justify incurring the costs necessary for preparing the financial statements with accompanying notes to the financial statements.

Effect: Inadequate controls over financial reporting of the Corporation could result in the likelihood that the Corporation would not be able to draft the financial statements with accompanying notes to the financial statements without the assistance of the auditors.

Recommendation: While we recognize that this condition is not unusual for an organization of your size, it is important that you be aware of this condition for financial reporting purposes.

Management's Response: Since it is not cost effective for an organization of our size to prepare audit ready financial statements, we have chosen to hire Eide Bailly, a public accounting firm, to prepare our full disclosure financial statements as part of the annual audit. We have designated a member of management to review the propriety of the draft financial statements and accompanying notes to the financial statements.

# Finding 2021-002 - Lack of Proper Segregation of Duties

*Criteria:* In order to achieve a high level of internal control, the functions of executing transactions, recording transactions and maintaining accountability for assets should be performed by different employees or be maintained under dual control.

*Condition:* The Corporation does not currently have an internal control system to allow for proper segregation of duties in certain areas of the accounting function.

Cause: The Corporation has limited staff and cannot justify hiring an additional individual in order to better segregate accounting duties.

*Effect:* Proper segregation of duties helps to minimize the chance of undetected errors or defalcations, since the work of one person serves as a "check" on the work of another.

Recommendation: Due to the small size of the office, the Corporation is limited in the options available to them. Under this situation, the most effective control is management and the board's oversight and knowledge of matters relating to the operations of the Corporation.

Management's Response: We have evaluated the segregation of duties and have segregated duties to the extent possible with our available staff. Management and the board of directors will continue to exercise oversight of the accounting functions, which we believe mitigates the risk of material misstatement to a low level. Due to the Corporation's size and other cost considerations, we believe the cost of any further controls would outweigh the related benefits.



# Independent Auditors' Report on Compliance with Aspects of Contractual Agreements and Regulatory Requirements

The Board of Directors Clay-Union Electric Corporation Vermillion, South Dakota

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Clay-Union Electric Corporation (the Corporation), which comprise the balance sheet as of December 31, 2021, and the related statements of operations, equities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 19, 2022. In accordance with *Government Auditing Standards*, we have also issued our report dated April 19, 2022, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. No reports other than the reports referred to above and our schedule of findings and recommendations related to our audit have been furnished to management.

In connection with our audit, nothing came to our attention that caused us to believe that the Corporation failed to comply with the terms, covenants, provisions, or conditions of their loan, grant, and security instruments as set forth in 7 CFR Part 1773, *Policy on Audits of Rural Utilities Service Borrowers*, §1773.33 and clarified in the RUS policy memorandum dated February 7, 2014, insofar as they relate to accounting matters as enumerated below. However, our audit was not directed primarily toward obtaining knowledge of noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the Corporation's noncompliance with the above-referenced terms, covenants, provisions, or conditions of the contractual agreements and regulatory requirements, insofar as they relate to accounting matters. In connection with our audit, we noted no matters regarding the Corporation's accounting and records to indicate that the Corporation did not:

- Maintain adequate and effective accounting procedures;
- Utilize adequate and fair methods for accumulating and recording labor, material, and overhead
  costs, and the distribution of these costs to construction, retirement, and maintenance or other
  expense accounts;
- Reconcile continuing property records to the controlling general ledger plant accounts;
- Clear construction accounts and accrue depreciation on completed construction;

- Record and properly price the retirement of plant;
- Seek approval of the sale, lease or transfer of capital assets and disposition of proceeds for the sale or lease of plant, material, or scrap;
- Maintain adequate control over materials and supplies;
- Prepare accurate and timely Financial and Operating Reports;
- Obtain written RUS approval to enter into any contract for the management, operation, or maintenance of the borrower's system if the contract covers all or substantially all of the electric system;
- Disclose material related party transactions in the financial statements, in accordance with requirements for related parties in generally accepted accounting principles;
- Record depreciation in accordance with RUS requirements (See RUS Bulletin 183-1, Depreciation Rates and Procedures); and
- Comply with the requirements for the detailed schedule of deferred debits and deferred credits

## **Detailed Schedule of Deferred Debits and Deferred Credits**

	2021			2020	
Deferred debits					
Preliminary survey costs	\$	1,790	\$	11,281	
Prepayments of pension costs		329,805		359,339	
Land held for future use		190,857		-	
Jobs in progress and clearing accounts		639		804	
Total deferred debits	\$	523,091	\$	371,424	
Deferred credits					
Rate stabilization plan	\$	965,000	\$	895,000	
Special equipment installation costs		44,151		45,179	
Total deferred credits	\$	1,009,151	\$	940,179	

This report is intended solely for the information and use of the board of directors, management, and the RUS and supplemental lenders and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

Sioux Falls, South Dakota

Esde Saelly LLP

April 19, 2022